



# Convenience Meets Cost Savings: EverCharge Brings EV Charging Amenity to Metropolis Residents



## Business Objectives

Metropolis, located in downtown Los Angeles, includes three towers of luxury living, a hotel and extensive retail space. Tower 2, EverCharge's first project site, is 40 stories high with 525 condominiums.

FirstService Residential, who owns and operates Tower 2, wanted to provide EV charging as a highly desirable amenity to current occupants and attract new home seekers.

They needed a solution that was easy and quick to install, delivered the most cost-efficient implementation using their existing infrastructure and created the least amount of disruption for residents.

## Solution

FirstService Residential selected EverCharge, eliminating suppliers like ChargePoint.

EverCharge provided Metropolis with a turnkey solution, installing 16 Level 2 (L2) charging stations in the Tower 2 parking garage.

## Outcome

Thanks to EverCharge's SmartPower technology and mesh network connectivity, Metropolis was able to use their existing electrical infrastructure with only a minimal upgrade, saving them over \$100,000 in infrastructure upgrades alone.

Fueled by the success of Tower 2, Metropolis expanded its electrification project with EverCharge to Tower 3 shortly afterward, giving more residents the convenience of at-home charging.

## HIGHLIGHTS

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### Business objectives

Proactive management initiative to attract and retain residents

### Solution

Turnkey charging solution with ongoing billing and driver support

### Outcome

Saved over \$100,000 in electrical infrastructure upgrades and counting

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“From hardware and installation to ongoing support and maintenance, EverCharge took care of everything, making things easy and enabling us to deliver our electrification project on time and on budget. In fact, we saved money compared to other solutions because we were able to use our existing infrastructure without a significant upgrade.

And now EverCharge manages all billing and customer support related to our charging offerings, which frees up our property management team to focus on creating other unique experiences for our residents.”

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Cristian Radu, General Manager  
FirstService Residential